



To whom it may concern

Export Engineering  
Department  
Lautrupvang 15  
2750 Ballerup  
Denmark  
Tel.: +45 44 80 50 88  
Fax: +45 44 80 52 10  
www.ihk.dk

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In my position as associate professor (marketing management and export theory) at the Copenhagen University College of Engineering, Export Engineering Department, I have had the pleasure of teaching and advising Gösta Schwarck.

In addition to his good sense of humor, creativity and extroverted disposition, Gösta is an intelligent, active and goal-oriented individual. As a student, he persistently displayed a good grasp of the subject matter in addition to being fluent in English, which is the working language of the courses I teach. As a sparring partner in class and with respect to group projects, Gösta exhibits good cooperation skills as well as fine analytical abilities. I have also found him to be extremely industrious.

I am convinced that Gösta can meet any challenge presented to him, and can therefore highly recommend him as an employee. Should you require further information, please do not hesitate to contact me.

Sincerely yours,

Lynn Kahle  
Associate Professor, Copenhagen University College of Engineering  
B.Sc. Industrial Distribution  
Ph.D. student, Copenhagen Business School  
44 80 52 29  
38 15 21 99  
21 78 92 61 (cell)  
45 86 44 15 (home)

referenceGosta

Mr Gosta Schwarck  
TO WHOM IT MAY CONCERN

I am happy to write this letter of reference for Mr Schwarck and to comment on his academic performance and intellectual and personal qualities as he launches himself into the business world.

I have known Mr Schwarck since October 1998, when he began the Export Engineering course. He completed the course, with the title of Export Engineer and an average of 10.1 on the Danish scale of 13, in June 2003. In an interdisciplinary course, which combines engineering, marketing and economics and language skills, this excellent result accurately reflects Mr Schwarck's talents and his application to his studies.

In the British Studies English course, his book reports covered Charles Dickens' Great Expectations and Myal Syal's Life isn't all haha heehee. For the American Studies course he wrote on Tom Peter's Pursuit of WOW, and on Paul Auster's Music of Chance. His choice of a British 19th century classic, the biography of a successful British Asian woman, a management guru's reflections on a lifetime's work and a novel by one of the USA's leading --- and most difficult --- novelists of this generation, I think, speaks for itself. His selections showed that Mr Schwarck went beyond the immediate requirements of the course, and, in each case, read books he was genuinely interested in.

In American history, reflecting his interest in American business culture and the vastness of the USA, his subjects were the life of Rockefeller and "Union Pacific country". Mr Schwarck also made class presentations from Newsweek, The Economist and the National Geographic.

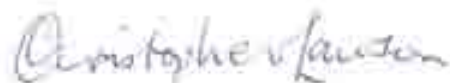
For his final project in English he wrote 40 pages on the government of Simeon Saxe-Coburg Gotha, born the Tsar of Bulgaria, which included a succinct history of 20th century Bulgaria. This ambitious piece of work, a labour of love, ably presented, impressed both me and the external examiner from the Copenhagen Business School. Both his written and spoken English are of a high standard, with spoken English perhaps having the edge.

Bulgarian, the language of his mother, is, apart from English, one of the several languages he masters. These include Swedish, Spanish---he has worked on both the mainland of Spain and the Canary Islands, and is particularly Fluent ---, French --- he worked in Paris for his semester abroad--- and German. He is presently following courses in Italian and Russian, both of which, with his command of Latin languages and a closely-related Slav language, he will no doubt find straightforward.

It says much about Mr Schwarck's willpower and sense of perseverance that he insisted on financing all his studies through work at his own translation agency rather than taking SU, which he was perfectly entitled to do. At the present time, to clear debts, he has chosen to do manual labour on the night shift of B&W.

I have no hesitation in recommending this experienced, well-travelled, ambitious and personable young man for a position in management consultancy. Such a position will enable him to follow his own learning curve and his self-development, making him a great asset to your company.

Please contact me if you require any further information about Mr Schwarck.



22/03/2004

Christopher Lawson, M.A. (Applied Linguistics), P.G.C.E. (TESOL) with distinction

Cl. Communications Consultancy SRL, Iasi, Romania  
Strada Toma Cozma nr. 9, Bloc 8, Scara C, Apartament 1 parter, 700554 IASI, Romania  
Tel./Fax (+40) 232 255086

Formerly Lecturer (Associate Professor) in English and Communication, Copenhagen University College of Engineering, Ballerup, Denmark (1990-2003)

email: cnlawson2004@yahoo.co.uk

Mobile (+40) 726416625